



Amjad Akram

Sales Representative

235459875666
Amjad@gmail.com

ABOUT ME

Results-oriented sales representative with 6 years of experience, three as a sales manager, looking to leverage the knowledge of office supply sales and maintaining client relationships to exceed sales goals through ambitious strategies.

SKILLS & PROFICIENCIES

- Product knowledge.
- Client acquisition and retention.
- Goal setting and forecasting.
- Closing sales.
- Written and verbal communication.

CERTIFICATION & VOLUNTEER WORK

Volunteer Sales Assistant
Charity Association
2008-2010
Collaborated with a team of 10 volunteers to raise funds, and renovate the association.

WORK HISTORY

Senior Sales Representative
Pharma Est.
March 2018 to Present

- Assessed client needs based on current objectives, supply and demand, and seasonal variables.
- Developed customer relationships with more than 100 local physicians and dental practices around the Boise area in 3 years.
- Cooperated with the sales and marketing team leaders to determine best products to promote or withdraw.

Retail Sales Executive
Chalhoub Group
August 2011 to October 2018
Provided prompt customer service in opening of new accounts and helped maintain sales culture.

EDUCATIONAL BACKGROUND

Ain Shams University
Egypt
Bachelor's Degree in commerce,
Major in Accounting
2011